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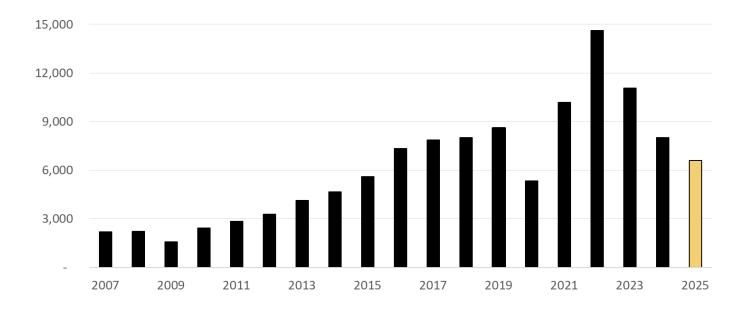
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Job Posting Trends



Winery Job Postings





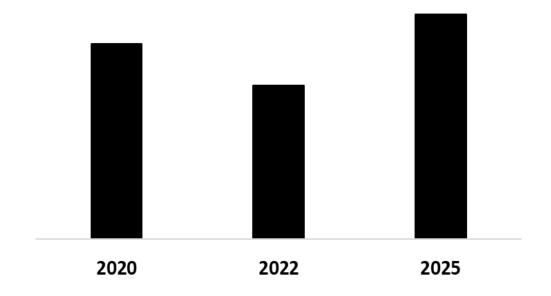
Application Trends



+47%



Applications Received









Compensation Trends



Compensation Transparency

- States requiring employers to include compensation in their job postings
 - CA, NY, and WA
- These three states
 - Home to 50% of US wineries
 - Produce 90% of US wine



Percent of winejobs.com Listings with Pay Range

	2022	YTD 2025		
Total US	13%	87%		



Transparency = Trust



Winejobs.com CompTracker



winejobs.com CompTracker Compensation Reporting Tool for the Wine Industry

About CompTracker Send Feedback

Data Last Updated: 2025-11-01

Total Records: 9453

Reset Filters

Select by Job Group:

Hospitality

Select by Job Title:

× Hospitality Manager	
× Hospitality Representative	V -
× Hospitality Supervisor	^ *
× Hospitality Director	
Location - State	~

Business Type	~
Winery Size	~

Send this report to a friend:

Send Report

Job Title	State	Compensation Range Low - Mid - High
<u>Hospitality Manager</u>	CA - Central Coast	\$66k - \$78k/yr - \$80k
<u>Hospitality Manager</u>	CA - Central Coast	\$30.00 - \$30.00/hr - \$30.00
<u>Hospitality Manager</u>	CA - Napa	\$80k - \$90k/yr - \$116k
<u>Hospitality Manager</u>	CA - Other	\$84k - \$85k/yr - \$88k
<u>Hospitality Manager</u>	CA - Other	\$25.00 - \$25.00/hr - \$25.00
Hospitality Manager	CA - Sonoma	\$80k - \$87k/yr - \$90k
Hospitality Manager	OR	\$70k - \$83k/yr - \$95k
Hospitality Manager	OR	\$20.50 - \$21.00/hr - \$21.50
<u>Hospitality Manager</u>	TX	\$69k - \$73k/yr - \$76k
<u>Hospitality Manager</u>	VA	\$65k - \$80k/yr - \$84k
<u>Hospitality Manager</u>	WA	\$66k - \$74k/yr - \$82k



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Winejobs.com ATS



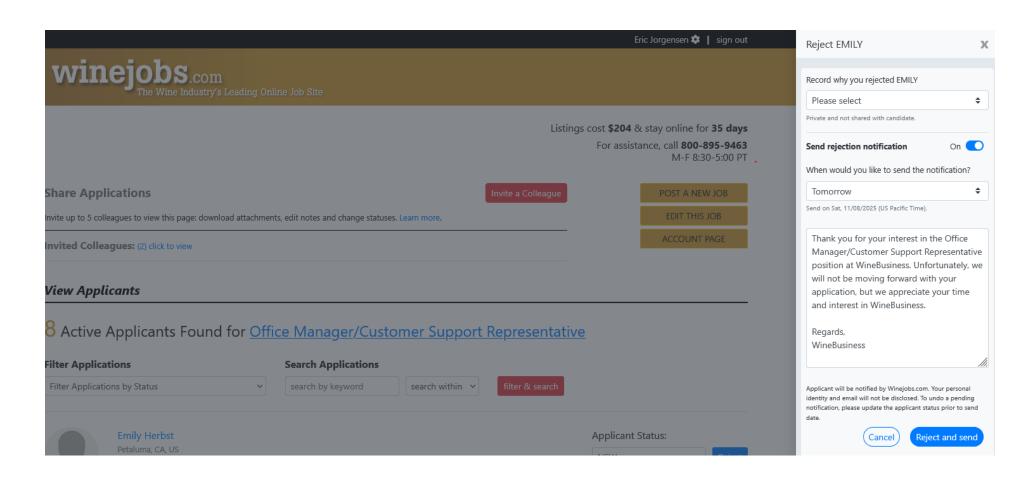


Listings cost **\$204** & stay online for **35 days**For assistance, call **800-895-9463**M-F 8:30-5:00 PT

						M-F 8:30-5:00 PT
Share Appl	ications		I	nvite a Colleague		POST A NEW JOB
Invite up to 5 colleagues to view this page: download attachments, edit notes and change statuses. Learn more.					EDIT THIS JOB	
Invited Colleagues: (2) click to view					ACCOUNT PAGE	
View Appl	icants					
8 Active	Applicants Found for <u>O</u>	fice Manager/Custo	omer Support R	<u>epresentative</u>		
Filter Applica	tions	Search Applications				
Filter Applicati	ons by Status	search by keyword	search within 💙	filter & search		
	Emily Herbst				Applicant Statu	JS:
	Petaluma, CA, US				NEW	∨ Reject
	Wine Business Profile				Anni	lied on Tue, Mar 05, 2024
Bio	Natural Resources Specialist with hospita		o winery operations.		App	illed Oil Tue, Mai 03, 202
Education	Westmont College, Bachelor of Science (3.S)				
\sim	emilyherbst7@gmail.com					
Resume	Resume_Emily_Herbst.pdf					
Notes	applicant notes here					



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